

## Napoleon Hill's Secrets To Success?



photo credit: AMA

How can you achieve success in your life or your business? Success is much easier to reach when you decide and focus on what it will mean to you. How do you measure it, how do you know when you achieve it, what would it look like, and why is this important to you? These are key components of the process described in Napoleon Hill's classic book "Think and Grow Rich."

The book teaches you how to save the wasted effort that the majority of people expend in trying to find their life-work through a series of lessons.

Lesson one focuses on desire and goes through the steps of not just having a wish or dream, but a definite purpose. It's having the focus and stubborn determination which will get you from where you are now to where you want to be, turning that desire into reality.

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## Did You Know ?

We are the leading local provider of tools and resources for people planning on adding on to, renovating or building a home. We have several consumer guilds to help you.

**One of our recent publications is...**

**"How to Prepare for Your Design Project"**



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## Archi-fact:

Falling Water is the only major Frank Lloyd Wright designed house topped to the public with all of its original furnishings, artwork and its setting intact and it was declared a National Historic Landmark in 1966.

# Napoleon Hill's Secrets To Success?

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More importantly, Hill walks the reader through the secrets of success, which are not biased based on background, education or circumstance. In fact, there are several key secrets that distinguish those who achieve from those who don't. Hill explains that Faith allows one to prepare one's mindset for failure since failure is inevitable on the road to success.

The secret to auto-suggestion, another lesson he dedicates a full chapter, focuses on not only what one believes but also on the monetary value of what they want to achieve, even down to dollar amount. In specialized knowledge the reader is introduced to the fact they don't only need to focus on learning, but specialize in gaining knowledge in what they don't already know.

It follows that on the route to learning and growing, one must become an excellent follower before showing initiative and taking the lead. But there are certainly qualities a leader must possess to master organized planning, decision-making, and self-control. Indeed, Hill makes the argument that positive and negative emotions cannot occupy the brain at the same time. As a leader, one has a choice to determine how to master the subconscious mind and control positive versus negative thinking.

In conclusion, the last few paragraphs skim only the surface of the six steps to mastering fear and turning your desires into reality. If this summary reminded you of what you need to do, then you might want to dust off your old copy and re-read the book again.

## Archi-Quote

The following Archi-Quote of the Month is from Frank Lloyd Wright's teaching at Taliesin West, in Scottsdale Arizona. He refers to these as the "Organic Commandments". They are organic as they are the basis of all natural living beings.

"LOVE is the virtues the HEART  
SINCERITY the virtue of MIND  
COURAGE the virtue of the SPIRIT  
DECISION the virtue of the WILL  
The Organic Commandments"

*Frank Lloyd Wright*



*photo credit AMA*

## Iconic Building of the Month



*photo credit AMA*

Designed by famous American architect Frank Lloyd Wright in 1934, Fallingwater is quite possibly the most famous private residence in the world. But why?

The unique design makes it look like the house stretches out over a 30 foot waterfall, with no solid ground beneath it. This isn't the case obviously and the innovative design captured everyone's attention when it was completed.

Fallingwater stands as one of Wright's greatest masterpieces both for its dynamism and for its integration with the striking natural surroundings. Fallingwater has been described as an architectural *tour de force* of Wright's organic philosophy. Wright's passion for Japanese architecture was strongly of, and reflected in the design of Fallingwater, particularly in the importance of interpenetrating exterior and interior space and the strong emphasis placed on harmony between man and nature.

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# Iconic Building of the Month

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Contemporary Japanese architect Tadao Ando has stated: "I think Wright learned the most important aspect of architecture, the treatment of space, from Japanese architecture. When I visited Fallingwater in Pennsylvania, I found that same sensibility of space. But there was the additional sounds of nature that appealed to me."

This organically designed private residence was intended to be a nature retreat for its owners. The house is well known for its connection to the site; it is built on top of an active waterfall which flows beneath the house.



## Archi-Speak

How many types of buildings can you find?

- COMMERCIAL
- RESIDENTIAL
- EDUCATIONAL
- GOVERNMENT
- INDUSTRIAL
- MILITARY

C T N R J D O Q M F B I Q N C  
 P R I L I M G H F T Q N T Y C  
 O E T T Z J L A G N C T H L O  
 S S K M G Z E J R E J X R K M  
 N I E I Q I I L L M Y Z E E M  
 N D W L J X X M A N D D D E E  
 T E B I Z X P V T R F G U Z R  
 C N B T G U T K A E Y J C P C  
 V T I A J U P Q G V Q Q A H I  
 G I Z R C U B J J O V J T K A  
 A A U Y Q B S M G G K X I X L  
 Y L Y E E A W W F D M Q O V T  
 Y Q L A I R T S U D N I N Z D  
 W Z P W O V H U C H W U A K Y  
 A D B J X J R V E G L G L M E

## Ask M

In the James Bond books and movies the character "M" heads the Secret British Intelligence Service known as MI6, of which James Bond is Agent 007.

When contemplating adding on to your home or building, renovating or building a new home or building you should have someone like "M" on your side. Each month the "Ask M" column will answer a reader's question to place more information at your finger tips.

### This month's question.

We need an additional bedroom and we are concerned about disturbing our life during construction, would it be better to add on to our house or move to a larger house?

*Matthew A.*

**Matthew,**

There is an old saying in real estate which is "Even Rockefeller can't change a neighborhood". If you like your neighborhood and neighbors don't move. We can design an addition to your home in a way so that during construction there is almost no disturbance to your life style. We are preparing a simple guide to help people thought the process available to all of our clients.

Email your questions to [info@designMgroup.com](mailto:info@designMgroup.com), and in the subject line type in "Ask M". We look forward to hearing from you and hope we can answer the questions to everyone's satisfaction.

## Want to speak with the Architect

Do you have questions but do not know where to start?

Do you know the legal consequences of starting a project without approvals?

Are you sure you have completed all of the research necessary so as not to waste your money and time during construction?

Are what you think are your NEEDS and OPTIONS truly the best for you and your future?

Does the contractor really have YOUR best interest in mind when suggesting solution?

Answering these questions and more are the reason for a enlisting a Needs and Options Review.

We can help you on your way to a successful project with less hassles and problems.

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## About

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President



photo credit: Jenna Glatzer

Marcus Marino, RA, AIA is a leading architect in New York City. He received a Bachelors of Architecture from the prestigious Pratt Institute and Masters in the Science of Architecture and Urban Design from Columbia University Graduate School of Architecture Planning and Preservation. He received his license to practice architecture in New York State in 1981 and is licensed in a number of other States. Marcus Marino has served on numerous Governmental Panels and serves as an expert consultant to other architectural firms and legal firms. Presently he serves as the Vice President of Public Advocacy of the New York State. American Institute of

## Our core beliefs are ...

**Architects have a responsibility to our clients, community and the environment.**

**Architects should help provide information to our fellow world citizens about their homes, offices and the built environment in general.**

**Your Home should move you emotionally like your favorite song does.**



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